# IVAYLOV COMPANY





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After completing the internship program, Ivaylov opened his own locksmith studio and began training people, interested in this craft. However, this was not enough, because everyone have been telling him that he had a talent, different from most locksmiths. In a small country like Bulgaria some years ago, there were very few unlocking tools, and people to work or invent such, were white crow. That's why he came up with the idea to start making the tools himself. Followed by many projects and applications, which he successfully completed, in 2010 he specialized in tools for: double bit locks, Mul-T-lock Omega, Potent Pump Locks etc. In 2011 he created the first, unique tool for the Polish lock Gerda, and a year later – the Autodecoders, which would later become a total hit on the world market. The decoders work on the principle of impression, and at one of the exhibitions, the unlocking itself shows his 4-year-old daughter, which gives a clear idea of how easy and fast it is working with those products. In 2020 he became a member of the Lockmaster group, which once again proved on the one hand his skills, and on the other - the high quality of the products he offers.

### INTRODUCTION

Boval Ltd. is a small family company with more than 10 years in the locksmith industry. The story begins back in 1994, when Dimitar Ivaylov, CEO of the company today, began working as an intern in a small locksmith studio in the old center of the capital. Over the next 26 years, he and his team of great professionals and friends will establish themselves as a recognizable name at the European market. In addition to Europe, the company has very good business relationships with customers from America, Africa and parts of Asia.



Today, Dimitar Ivaylov is the Head of a small but cohesive team that works with enthusiasm, good mood and understanding for each client. The company's portfolio includes tools without an analogue on the market offering practical and fast solutions.



#### VALUES:

- Accountability we acknowledge and assume responsibility for our actions, products, decisions and policies.
- Balance we keep trying to create a healthy work-life balance for our employees and reassure a different and quality product as a result.

take initiative and give the best. We empower them to lead and make decisions. Innovation – we persue new creative ideas that have the potential to change the locksmith industry.

- Integrity we act with honesty and honour without compromising the truth.
- Feedback we are open not only for the positive feedback of our customers but also we highly appreciate the constructive criticism for getting better in time.
- Reliability we establish reliability through actions and good manufacturing practice at a daily basis business routine where we schedule and perform work in professional manner at a good, transparent price, on-time.

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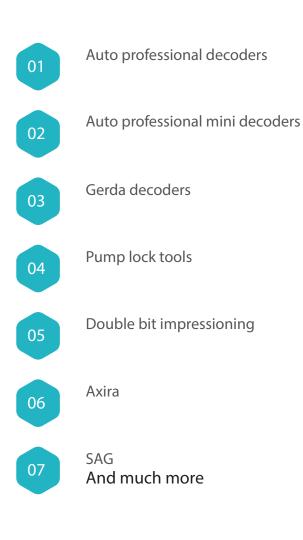
# MISSION

The locksmith market is competitive and fast changing. For that reason, for a company like ours it is a must to be different from our competitors. For many years we have been working hard to provide an unique service trusting our values which have been established at the beginning. Our goal is to improve our business and increase efficiency and profitability with quality and easy to use products and to help in the creation of a better living world. At the end we expect a 100% satisfied customer.





## OUR BEST SERVICES









## **OUR TEAM**



Maria Dimitrova Organizer, assembly and installation of tools



Hristo Nikolov Operator CNC wire machine



Pavel Bonev Organizer, assembly and installation of tools



Dimitar Ivaylov CEO



Mihail Gechev Quality control



Polia Malinova PR manager



Lazar Klecherov Operator CNC wire machine



Alexandar Damianov Designer





